

RESS RELEASE



Ford Kuga Plug-In Hybrid drivers skip the fuel stops to slash their CO₂ emissions in Europe's Best-Selling PHEV

- Kuga Plug-In Hybrid drivers potentially each saved over 1,100 kg of CO₂ last year compared with an equivalent petrol powertrain, based on WLTP emissions figures
- Analysis of anonymised data shows customers charged their Kugas on 71 per cent of driving days but also made full use of hybrid flexibility for summer road trips
- Kuga was Europe's best-selling plug-in hybrid (PHEV) in 2021, and delivers better electric energy consumption, combined CO₂ and cost of ownership than key rivals

COLOGNE, Germany, Jan. 31, 2022 – Drivers of Europe's best-selling plug-in hybrid vehicle (PHEV) potentially each saved in one year the equivalent CO_2 emissions of a return trip from London to Buenos Aires, according to the latest data from Ford.

Analysis of anonymised data from Kuga Plug-In Hybrid customers across Europe showed the average annual distance travelled was just over 10,000 km. Based on homologated WLTP overall emission figures, a Kuga Plug-In Hybrid would emit approximately 1,110 fewer kilograms of CO₂ than a comparable Kuga 1.5-litre EcoBoost petrol model over the same distance. ¹

The data also revealed that Kuga Plug-In Hybrid drivers are keen to keep their vehicle charged up, with almost half of all charging events taking place overnight. Short daytime top-up charges of one to two hours were also popular, and Ford anticipates the frequency of charging events by PHEV drivers to increase even further as charging infrastructures continue to expand across Europe.

The Kuga Plug-In Hybrid was the <u>best-selling PHEV</u> of any brand across all European markets in 2021 and outsold its nearest segment rival by more than 17 per cent.² Sales of plug-in hybrid and all-electric vehicles accounted for 19 per cent of all new vehicles sold in 2021, compared to 21.7 per cent for diesel-engine vehicles, ³ and more than half of all Kugas sold in 2021 were plug-in hybrid or full hybrid.

"Not every customer is in a position to jump straight from petrol or diesel to a fully electric vehicle. That's why we designed our Kuga Plug-In Hybrid to offer the best of both worlds, and selling more than any other PHEV in Europe suggests we have the recipe just right," said Glen Goold, Ford Kuga vehicle line director. "Ford is committed to an electrified future, and cars like the Kuga Plug-In Hybrid are helping customers take that step with us."

Customers benefitting from electric power

Anonymised vehicle usage data collected by Ford to help understand and optimise the PHEV ownership experience provided insights into how customers are making the most of the Kuga Plug-In Hybrid's versatility:

- Customers are regularly charging their Kuga Plug-In Hybrids For every 100 drive days there were 71 charging events, indicating that customers are more often than not charging on the days they use their Kuga. In addition, the average state of charge when plugging in was 30 per cent, suggesting customers rarely drive until the battery is depleted and instead keep it topped up to maximise electric driving range.
- Kuga Plug-In Hybrid's driving range gave customers the flexibility to meet their needs – The average distance travelled per day and the number of journeys over 100 km peaked through the summer months of July, August and September, suggesting that customers were able to exploit the model's petrol-electric hybrid driving range to enjoy their summer holidays and activities.
- Customers are taking advantage of overnight charging at home to reduce their motoring costs Of the 5.7 million Kuga Plug-In Hybrid charging events recorded during the most recent 12 months of data, 46 per cent occurred overnight with the most frequent charging duration being 12 hours or more overnight. In addition to enabling owners to benefit from cheaper rate electricity, the popularity of overnight charging suggests customers are adopting similar behaviours as when charging their smartphones and other devices that have rapidly slotted seamlessly into everyday life.

The second most popular charging duration was between one and two hours during the day, suggesting that Kuga Plug-In Hybrid drivers are also keen to make use of quick topups during the day where public charging facilities allow.

Kuga Plug-In Hybrid helping the EV charge

The Kuga Plug-In Hybrid was the best-selling PHEV across all segments in 2021 with more than 48,000 examples sold, ² outselling its nearest segment rival in eight months of the year.

The SUV's intelligent powertrain delivers efficiency and convenience, with an all-electric overall range of 57-65 km WLTP and all-electric city range of 71-89 km WLTP giving drivers the ability to make frequent journeys on electric power alone. Energy consumption from 14.8 kWh/100 km WLTP is also lower than key competitors. ⁴

In addition, Kuga Plug-In Hybrid offers the driving range and convenience of a petrol-powered vehicle, while using battery power to supplement petrol performance for enhanced efficiency even when not in all-electric EV Now mode. Fuel efficiency of 0.9-1.3 I/100 km WLTP and CO₂ emissions from 21-29 g/km WLTP is better than key rivals and means drivers can leave the vehicle in EV Auto mode knowing it will operate in the most efficient way possible. ⁴

Drivers can also use EV Later mode to save battery charge for later, giving them full control of how and when to deploy battery power. In addition to charging from an external power supply, the Kuga Plug-In Hybrid can automatically replenish its battery on the move using regenerative charging technology that captures kinetic energy normally lost during braking. Even if the battery is fully depleted, Kuga Plug-In Hybrid offers better fuel consumption than key competitors of 5.2-6.0 I/100 km.⁴

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Kuga Plug-In Hybrid also offers lower total cost of ownership compared to its key segment rivals, with a potential saving of more than €1,800 over a typical three-year/60,000 km period, supported by low fuel and power consumption, low servicing costs and strong residual values. ⁵

Ford's range of all-electric, plug-in hybrid, full hybrid and 48-volt mild hybrid passenger vehicles also includes Mustang Mach-E and Mustang Mach-E GT, Kuga Hybrid, Mondeo Hybrid, S-MAX Hybrid, Galaxy Hybrid, Explorer Plug-In Hybrid and Puma, Fiesta and Focus EcoBoost Hybrid models.⁶

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 1 Kuga Plug-In Hybrid homologated CO $_2$ emissions 21-29 g/km WLTP and homologated fuel efficiency 0.9-1.3 I/100 km WLTP.

Kuga 1.5-litre EcoBoost 150 PS homologated CO₂ emissions 147-160 g/km WLTP and homologated fuel efficiency 6.5-7.0 l/100 km WLTP.

² Ford of Europe reports sales for its 20 European traditional markets: Austria, Belgium, Britain, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Netherlands, Norway, Poland, Portugal, Spain, Romania, Sweden and Switzerland.

³According to data reported by JATO Dynamics, <u>www.jato.com</u>

⁴ According to Ford analysis.

⁵ According to Ford-calculated data based on German market.

⁶ Ford Mustang Mach-E delivers up to 610 km WLTP homologated pure-electric driving range in rearwheel drive, extended-range battery configuration.

Ford Mustang Mach-E GT delivers up to 500 km WLTP homologated pure-electric driving range.

Ford Kuga Hybrid homologated CO_2 emissions 124-146 g/km and homologated fuel efficiency 5.4-6.4 I/100 km WLTP.

Ford Mondeo Hybrid homologated CO_2 emissions 127-142 g/km and homologated fuel efficiency 5.6-6.2 I/100 km WLTP.

Ford S-MAX Hybrid and Galaxy Hybrid homologated CO₂ emissions 146-153 g/km and homologated fuel efficiency 6.4-6.7 l/100 km WLTP.

Ford Explorer Plug-In Hybrid homologated CO₂ emissions 71 g/km, homologated fuel efficiency 3.1 I/100 km and pure electric driving range 42 km WLTP.

Ford Puma EcoBoost Hybrid homologated CO_2 emissions 119-143 g/km and homologated fuel efficiency 5.3-6.3 I/100 km WLTP.

Ford Fiesta EcoBoost Hybrid homologated CO_2 emissions 111-138 g/km and homologated fuel efficiency 4.9-6.1 I/100 km WLTP.

Ford Focus EcoBoost Hybrid homologated CO_2 emissions 115-149 g/km and homologated fuel efficiency 5.1-6.6 I/100 km WLTP.

CO₂ emission and fuel efficiency ranges may vary according to vehicle variants offered by individual markets.

The declared WLTP fuel/energy consumptions, CO₂ emissions and electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. The applied standard test procedures enable comparison between different vehicle types and different manufacturers.

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